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## TAILOR-MADE SOLUTIONS FOR EXPORT IMPORT SERVICES

**AN EXTENSION  
OF YOUR BUSINESS**

AsstrA is a 3PL logistics provider, a company that focuses on whole supply chain management services (SCM) between the US, EU countries, Eastern Europe, the Asian region and China. AsstrA has more than 10 years of successful experience in opening CIS target markets (Russia, Ukraine, Belarus, Kazakhstan) for our European clients.

## YOUR RISK FREE & FAST WAY TO CIS MARKET



Would you like to start up on a CIS market risk-free?



Realize your projects with our infrastructure, instead of establishing your own one.



Would you like to boost in CIS without making large investments?



Avoid CIS bureaucracy thanks to our assistance.



Would you like to have a transparent business and to control your client portfolio and pricing?



Get risk-free import, delivery, consolidation and distribution in CIS

## EXPORT IMPORT SERVICES

- Arranging the "supplier-buyer" trading chain with taking part AsstrA's legal entities;
- Planning, implementation of scheme, documentation support, execution of export-import transactions by export-import project manager;
- Issuing certificates and other necessary documents;
- Warehousing and delivery of products to final local customers;
- Choosing the most effective trading scheme and delivery route;
- Optimization of risks.

## SOLUTION A

Producer in Europe



Your EXW sales to CIS clients via local distributors

Your EU company has a direct Contract with CIS customer.  
Asstra provides supply chain support for your business.



## SOLUTION B

Producer in Europe



Your subsidiary company in CIS



Your local subsidiary company in CIS

Your CIS subsidiary company handles all sales activities and invoicing in local currency.  
Asstra is your importer and supply chain operator.

## SOLUTION C

Producer in Europe



EXW  
FCA

Transport,  
insurance, customs  
clearance, import



Your subsidiary  
company in CIS

Sales Force

Warehousing, order  
management

Distribution, invoicing  
in local currency

Payment monitoring  
& credit insurance



You control sales on local market. Import services and logistics are outsourced

Asstra is your technical importer.

We sell your goods to your customers in CIS under your control on DDP terms.



# BEING THERE WHERE YOU NEED US



**ASSTRA IS PRESENT IN COUNTRIES ACROSS EUROPE, ASIA AND THE CIS:**

 Switzerland

 Italy

 Spain

 Austria

 Belgium

 Germany

 Czech Republic

 Romania

 Poland

 Lithuania

 Belarus

 Russia

 Ukraine

 Kazakhstan

 Azerbaijan

 Turkey

 China

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